

AUCTIONEERS & APPRAISERS

LIVE ONSITE WEBCAST AUCTIONS | ONLINE AUCTIONS
COMMISSION SALES | GUARANTEED AUCTIONS | CASH PURCHASES

"50 YEARS EXPERIENCE"



AUCTIONEERS
LIQUIDATORS
APPRAISERS



Cincinnati Industrial Auctioneers
NATIONWIDE

Since 1961



www.cia-auction.com | 513-241-9701

AUCTIONS & APPRAISALS

LIVE ONSITE - WEBCAST - ONLINE

BASED ON EXPERIENCE IN THE MARKET



Cincinnati Industrial Auctioneers

NATIONWIDE SERVICE TO BUSINESS AND INDUSTRY SINCE 1961

WELL PROMOTED - WELL ORGANIZED - WELL ATTENDED

NATIONWIDE SERVICE

Cincinnati Industrial Auctioneers has conducted over 3,000 auctions, representing millions of individual items and hundreds of millions of dollars in sales across the North American continent. Our client list reads like a "who's who" of Fortune 500 Companies including: General Electric, PNC Bank, Sunbeam, Wells Fargo, Procter and Gamble, First Energy, Bank One, Textron, Sumitomo Corp., U.S. Bank Corp., FMC Corporation, and Department of Energy to name a few.

The diversity of auctions held by our company has ranged from:

- From a transformer manufacturer in **California** to a small appliance manufacturer in **Mexico City**
- From a display manufacturer in **Miami** to an automotive supplier in **Canada**
- From a stamping company in **Dallas** to a mechanical contractor in **Illinois**
- From a frozen food processor in **Washington** to a plastic injection molder in **El Paso**, CIA's reach is far and wide.

Our sales have encompassed the North American continent and a veritable spectrum of companies. Cincinnati Industrial provides nationwide professional auction and appraisal services, featuring expertise and versatility that only fifty years in this business can provide. No matter where, no matter what, our well organized extensively advertised auctions set the market through competitive bidding, thereby guaranteeing you the maximum return.



Industrial & Commercial Real Estate



CNC Machinery



Plastics Machinery



"We are very happy with the results and the total professional manner in which your company operates."

Leonard T. Medvetz,
FMC Corporation



Precision Fabrication Machinery

"The CIA crew did it all. Thank you again for everything."

Robert M. Barrett, Heritage State Bank



Stamping Machinery

"CIA performed in an outstanding manner."

Mike W. Morrissey, NCR



PROFESSIONALLY CONDUCTED - SUCCESSFUL AUCTIONS

COMPANY HISTORY

Cincinnati Industrial Auctioneers is a nationwide provider of asset disposition, auction and appraisal services. These aforementioned services are rendered to a variety of organizations including: business, industry, lending institutions, turnaround management, leasing companies, federal and local courts, and governmental agencies. Our 50 year history has afforded our company a reputation that is second to none in the industrial auction business, with thousands of satisfied clients and customers. Our name, as well as, our management has remained a constant over the years. Since our founding in 1961 by James A. Luggen, Cincinnati Industrial has sold hundreds of millions of dollars in assets in the United States, Canada and Mexico. In 1977, the founder's sons Jerome A. Luggen and Jeffrey L. Luggen were handed the management of the company expanding its scope and size. As we look to the future, the third generation of Luggens and other dedicated longtime Cincinnati Industrial employees stand ready to fulfill your needs. Our principals personally attend to the needs of every client; they alone will conduct your auction, using a time-tested technique along with that produces exceptional results.

"From the initial discussions, to the preparation, to the terrifically successful auction, I couldn't have been more pleased."

Laurence F. McDonald, GE OEC Medical Systems

APPRAISAL SERVICES

CIA performs appraisals for all types of industrial, commercial, and manufacturing equipment. Appraisals are completed on the following basis:

- Forced Liquidation Value
- Orderly Liquidation Value
- Fair Market Value
- Desktop Opinion of Value

Estimates of value are based on the market conditions, using our 50 plus years of experience in the auction and appraisal business. CIA's professional appraisers are accredited and certified by:

Association of Machinery & Equipment Appraisers (AMEA)
American Society of Appraisers (ASA)

For a confidential consultation and quote, please call.
 Should you need an opinion of value on a few items –
That's Free!

Printing Machinery



Food & Chemical Processing Equipment





**Toolroom
Machinery**



Woodworking Equipment



Material Handling Equipment



**Construction
Equipment**



Live On Site Webcast Auctions

OUR AUCTIONEERS & APPRAISERS



Jerome A. Luggen



Jeffrey L. Luggen



Jeffrey M. Luggen



Jerry Studenka



James Stern



Joseph M. Luggen



Ryan Luggen



Frank Rome



John Rome



Gary L. Rogg

Jerome A. Luggen – jerome@cia-auction.com
President, Auctioneer, Senior Appraiser

Jeffrey L. Luggen – jeff@cia-auction.com
Vice President, Auctioneer, Senior Appraiser
Licensed Real Estate Broker

Jeffrey M. Luggen – jeffjr@cia-auction.com
Managing Partner, Auctioneer, Senior Appraiser

James Stern – jimstern@cia-auction.com
Executive Sales Manager, Senior Appraiser

Frank Rome – frank@cia-auction.com
Executive Sales Manager, Auctioneer, Appraiser

Joseph M. Luggen – joe@cia-auction.com
Sales Manager, Auctioneer, Appraiser

Jerry Studenka – jerry@cia-auction.com
Director of Marketing, Appraiser

Gary L. Rogg – grogg@cia-auction.com
Marketing Specialist

John Rome – john@cia-auction.com
Business Development Coordinator, Auctioneer

Ryan Luggen – ryan@cia-auction.com
Associate, Business Development

*"They were polite,
professional and
efficient during the
entire process and a
pleasure to work with."*

James Waggoner,
NTN-BCA Corp.

*"I simply could not have asked
for more, or for things to have
been done differently."*

Herbert L. Reed,
Sunbeam Corp.



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2020 Dunlap Street | Cincinnati, Ohio 45214

Telephone: 513-241-9701 | Fax: 513-241-6760

website: www.cia-auction.com | e-mail: info@cia-auction.com



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